

Message Text

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PAGE 01 HAMBUR 00978 091621Z

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ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 CIAE-00 INR-11 NSAE-00

RSC-01 DRC-01 /050 W

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R 091545Z AUG 74

FM AMCONSUL HAMBURG

TO SECSTATE WASHDC 3089

INFO AMEMBASSY BONN

UNCLAS HAMBURG 0978

E. O. 11652: N/A

TAGS: BEXP GW

SUBJ: PRODUCT OPPORTUNITY: BULK CARGO HANDLING FACILITIES

REF: A) STATE 155970, B) HAMBURG A-22

1. HAMBURG GOVERNMENT HAS APPROVED THE PROJECT DESCRIBED IN REF B. POST HAS CONTACTED CONSTRUCTION OFFICE APPOINTED FOR PROJECT HANSAPORT AND IS PREPARED TO ASSIST INTERESTED US SUPPLIERS.

2. PROJECT IS SUBDIVIDED INTO TWO PARTS:

A) INFRA-STRUCTURE, WORTH DM 56.9 MILLION, FOR WHICH HAMBURG GOVERNMENT IS RESPONSIBLE. THEY WILL PUBLISH TENDER INVITATIONS FOR SUB-PROJECTS IN THE NEAR FUTURE. WE WILL ADVISE AS THESE INVITATIONS ARE ISSUED.

B) SUPRA-STRUCTURE WORK, WORTH 119.7 MILLION DM, MAINLY LOADING, UNLOADING AND MATERIALS HANDLING EQUIPMENT AND STORAGE FACILITIES, WHICH WILL BE CONSTRUCTED PRIVATELY BY THE NEWLY FOUNDED HANSAPORT GMBH. THIS FIRM WILL OPEN OFFICES IN OCTOBER 1974. SOLE OWNERS OF HANSAPORT ARE SALZGITTER AG (59 PERCENT) AND HAMBURGUER HAFEN UND LAGERHAUS AG (HHLA) (41 PERCENT). NO DETAILS ON PROCURMENTS PLANS FOR SUPRA-STRUCTURE
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PAGE 02 HAMBUR 00978 091621Z

EQUIPMENT ARE AVAILABLE, BUT WE SHOULD POINT OUT THAT

THE MAIN SHAREHOLDER IN HANSAPORT, SALZGITTER AG,
IS THE LARGEST GERMAN MANUFACTURER OF MATERIAL HANDLING
EQUIPMENT FOR ORE AND BULK GOODS AND WILL PROBABLY
DO MOST OF THE SUPPLYING.

3. POST IS REPORTING IN MORE DETAIL ON HANSAPORT
PROJECT BY SEPARATE AIRGRAM.BROGAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974HAMBUR00978
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740218-1139
From: HAMBURG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740861/aaaacagl.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A) STATE 155970, B) HAMBURG A-22
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 05 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 JUN 2002 by reddocgw>; APPROVED <22 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: BULK CARGO HANDLING FACILITIES
TAGS: BEXP, GE
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005